

WATSON-MARLOW LIMITED- PURCHASING TERMS AND CONDITIONS

1. **ACCEPTANCE.** These Purchasing Terms and Conditions (**Conditions**) apply to and shall be read together with the enclosed purchase order (**Purchase Order**) (as if each were incorporated into the same document) between you (**Seller**) and Watson-Marlow Limited, a company incorporated in New Zealand under company number 2500720 (**Buyer**). This Purchase Order is to be accepted in writing by Seller by signing this Purchase Order and returning promptly to Buyer the signed copy, but if for any reason Seller should fail to sign and return to Buyer the signed copy, the commencement of any work or performance of any services hereunder by Seller shall constitute acceptance by Seller of this Purchase Order and all its terms and conditions. A quotation by the Seller does not constitute an offer to supply and no Purchase Order will be binding on the parties unless the Purchase Order is signed by the Buyer. Acceptance of this Purchase Order is hereby expressly limited to the terms hereof. Any variations to this Purchase Order and the Conditions by Seller shall constitute a counter offer, which is not binding on Buyer unless such variations are agreed to by Buyer in writing. This Purchase Order and the Conditions constitute the entire agreement between Buyer and Seller. Seller acknowledges that it has not relied on any statement, promise or representation made or given by or on behalf of the buyer that is not set out herein.
2. **PRICES.** Prices stated in this Purchase Order apply to all shipments made or services rendered hereunder. Buyer shall have no obligation to honour invoices for the goods or services at any increased price until such increase shall have been confirmed in writing by Buyer. Unless otherwise specified, price is to cover net weight of material ordered hereunder and no charges will be allowed for boxing, crating, carting or storage. Seller will provide Buyer with a valid tax invoice with the acceptance of each Purchase Order.
3. **DELIVERY.** The obligation of Seller to meet the delivery dates, specifications, packing requirements and quantities, as set forth herein is of the essence of this Purchase Order. Deliveries are to be made both in quantities and at times specified herein, or if no such quantities or times are specified, pursuant to Buyer's written instructions. If Seller's deliveries fail to meet schedule, Buyer without limiting its other rights or remedies, may direct expedited routing and any excess costs incurred thereby shall be debited to Seller. Buyer may in accordance with paragraph 11 hereof cancel all or part of this order in the event Seller fails to deliver goods as scheduled herein. Buyer shall not be liable for Seller's commitments or production arrangements in excess of the amount, or in advance of the time necessary to meet Buyer's delivery schedule. Seller shall not deliver goods in advance of the scheduled delivery. Goods which are delivered in advance of schedule are delivered at the risk of Seller and may, at Buyer's option, (a) be returned to Seller at Seller's expense for proper delivery, (b) have payment therefor withheld by Buyer until the date that goods are actually scheduled for delivery, or (c) be placed in storage for Seller's account until delivery date specified herein. Except as otherwise provided herein, title and risk of loss on all goods supplied to Buyer hereunder shall pass to Buyer upon delivery to Buyer at the place of delivery defined in this Purchase Order or at the location otherwise agreed by the parties.
4. **BLANKET PURCHASE ORDERS.** Where this contract is for purchase and sale of a stated quantity, Buyer shall not be obligated to purchase any additional quantity. In the case of blanket purchase orders, (a) Seller agrees to furnish Buyer's requirements for the goods or services covered by this Purchase Order to the extent of and in accordance with the delivery schedule set forth therein, or if no such schedule is set forth, then pursuant to Buyer's written instructions (b) Buyer shall have no obligation to honour invoices for goods or services fabricated, rendered, or delivered other than according to the delivery schedule or written instructions of Buyer pursuant to (a) above, and (c) Buyer shall be entitled to make other purchases at its discretion in order to assure its production operations and maintain reasonable alternative sources of supply.
5. **PRICES AND TAXES.** Unless otherwise stated, all prices quoted are firm during the term of the order. Unless otherwise indicated, the prices set forth in this Purchase Order do not include applicable taxes. All such taxes shall be stated separately on Seller's invoice. The prices stated herein do not, nor will any invoice of Seller, include any tax with respect to which an exemption is available or is indicated by Buyer hereon or otherwise, or any other tax with respect to which Buyer has furnished Seller an exemption certificate. The Seller agrees to pay any and all personal property ad valorem, or good and services, taxes assessed or otherwise levied against any property placed in the hands of the Seller by the Buyer for the purpose of fulfilling this Purchase Order. In case it shall ever be determined that any tax included in the prices herein was not required to be paid by Seller, Seller agrees to notify Buyer and to make prompt application for the refund thereof, and to take all steps to procure the same and when received to pay the same, including interest, if any, to Buyer.
6. **INSPECTION.** The goods and all parts, material and workmanship entering into the performance of this Purchase Order shall be subject to inspection, test and count by Buyer at any time or place in the discretion of the Buyer whether during or after manufacture. If any goods are defective in materials or workmanship or otherwise not in conformity with the requirements of this Purchase Order, Buyer, in addition to its other rights contained herein or at law, may reject the goods for full refund of the purchase price or may re-work goods at Seller's expense or require prompt correction or replacement of the goods at Seller's expense, including transportation charges. Nothing herein shall relieve Seller of the obligation to make full and adequate testing and inspection of goods sold under this Purchase Order. If Buyer notifies Seller of any type of defect in the goods, Seller shall perform a root cause analysis (**RCA**) on the quality issues and report the result of such RCA within four (4) weeks of the notice of the defect. In addition, upon receiving notice of the defect, Seller shall take immediate action to ensure the quality issues are contained and no further defective goods are shipped to Buyer, and shall confirm completion of such actions to Buyer within 24 hours of the notice of the defect. In the event that this Purchase Order covers the acquisition of capital equipment, or goods and services related thereto, Buyer reserves the right to make final inspection and acceptance of such equipment, or related goods and services, at the point of final installation designated on the face of this order. Final payment for such equipment, or related goods and services, in full, or in part if specifically provided for herein, shall be made only upon Buyer's final inspection and acceptance. Buyer retains the right to periodic and reasonable audits of Seller's premises, books, records, and other documents as necessary to confirm Seller's compliance with the terms of this agreement.
7. **WARRANTY.**
 - (a) Seller warrants that all goods or services ordered or provided hereunder will be free of all claims, liens and encumbrances and will conform in all respects with the specifications, drawings, samples, or quality control or other procedure or description whether furnished by Seller or provided by Buyer, and will be merchantable and free from any defects in materials, design, and workmanship; and Seller further warrants that where Seller has provided applicable specifications, all material purchased hereunder shall be manufactured in accordance with the Seller's specifications. Seller warrants that where Seller has designed the goods, the goods shall be fit and sufficient for the purposes for the goods were intended. Seller agrees that the foregoing warranty shall survive acceptance of and payment for the material, and that Seller shall save Buyer harmless from any loss, damage or expense whatsoever, including legal fees that the Buyer may incur as a result of any breach of such warranties. These warranties shall survive delivery and inspection of all or a part of the goods or services. All warranties provided under this Purchase Order shall be valid for 12 months from the date of delivery. In the event that Seller provides repairs or replacement goods, the warranties in this Purchase Order shall apply and will be valid for 12 months from the date such repairs or replacement goods are provided.
 - (b) Seller warrants that if Buyer returns any goods within the warranty period (as set out above) where such goods are defective as to material, design or workmanship or as to compliance with all Seller's and/or Buyer's applicable specifications or otherwise, Seller shall:
 - (i) give notice to Buyer that such goods are defective as to material or workmanship or as to compliance with the relevant specifications for the goods; and
 - (ii) following notice thereof to Buyer:
 - (aa) with respect to goods that have been manufactured by Seller, make good the defect without charge by (at Buyer's option), repairing the defective goods, replacing defective components of the defective goods, replacing the defective goods (in their entirety) or refunding the full purchase price of the defective goods as Buyer's discretion considers appropriate; or
 - (bb) with respect to goods which have been supplied, but not manufactured by Seller and to the extent Seller is entitled to do so, make good the defect without charge by (at Buyer's option) repairing the defective goods, replacing defective components of the defective, refunding the defective goods or assigning and/or using its reasonable endeavors otherwise to make available to Buyer, the benefit of any obligations and warranties which relate to such defect which Seller may be owed by the manufacturer and/or supplier of goods or any part or component thereof.
8. **PAYMENT.**
 - (a) All payments are made conditional upon acceptance by the Buyer of the goods called for under this Purchase Order.
 - (b) To the extent new materials or goods have been identified for production by Seller to fill Buyer's purchase, Buyer shall have a lien for payments made under this Purchase Order terms until goods are delivered.
 - (c) Invoices for tools, if Tooling (as that term is defined in paragraph 23 herein) is expressly covered by this Purchase Order, will not be honoured until production pieces are approved by the Buyer's inspection department.
 - (d) Discount period, if any, begins the date invoice or material is received by Buyer, whichever is later.
9. **CHANGE ORDERS.** The Buyer may at any time, by a written order, make changes within the general scope of this order, to any one or more of the following:
 - (a) applicable drawing, designs, or specifications;
 - (b) method of shipment or packing;
 - (c) place of delivery; and
 - (d) material, methods or manner of production, or final product.In cases where change orders are issued, if any such change causes an increase or decrease in the cost of or the time required for performance of this order, an equitable adjustment shall be made in the order price or delivery schedule or both, and order shall be modified in writing accordingly. Any claim by the Seller for adjustment hereunder must be in writing and asserted within 20 days from the date of receipt by the Seller of the notification of change, provided however, that such period may be extended upon the written approval of the Buyer. However, nothing in this clause shall excuse the Seller from the order as charged or modified.
10. **SUBSTITUTIONS; EXTRAS.** No substitutions of materials or accessories may be made without Buyer's written consent. No charges for extras will be allowed unless such extras have been ordered in writing by Buyer.
11. **TERMINATION.**
 - (a) The Buyer may terminate all or any part of this order, without liability to the Seller, by written notice of default on the occurrence of a Default Event (as that term is defined in paragraph 13), or if Seller fails to perform its obligations under this order as specified, or so fails to give adequate assurance of performance.

In the event of Seller's default or apparent inability to perform this order, Seller agrees upon demand by Buyer to deliver to Buyer the raw materials and work in process acquired in order to perform under this order, and Buyer may then complete the work deducting the cost of such completion from the price, or in the alternative, pay to Seller the reasonable cost of such raw material and work in process.
12. **EXCUSABLE DELAYS.** It shall not be deemed a default hereunder and neither Buyer nor Seller shall be liable for a failure to perform hereunder arising from causes or events beyond the reasonable control and without the fault or negligence of Buyer or Seller in failing to perform hereunder. Such causes or events include but are not limited to strikes, lock-outs or other industrial disputes (whether involving the workforce of the Buyer or any other party), failure of a utility service or transport network, act of God, epidemic or pandemic, war, riot, terrorism, civil commotion, malicious damage, compliance with any law or governmental order, rule, regulation or direction, accident, breakdown of plant or machinery, fire, flood, storm, default of suppliers or subcontractors. Seller agrees that in such circumstances, where possible delays in the performance of this Purchase Order result, Buyer shall have the option exercisable by written notice to vest title in itself to tools, finished parts, raw materials, or work in process, and Seller will upon request from Buyer deliver any and all Tooling, finished parts, raw materials, or work in process associated with this Purchase Order to Buyer at any point outside Seller's plant, and Buyer will make an equitable payment to Seller for such. Despite the foregoing, where any such delay occurs and continues for more than 90 days, a party may by notice in writing terminate this Purchase Order immediately. In these circumstances, neither party will be liable to the other party for any failure to perform, or delay in performing, their obligations hereunder.
13. **DEFAULT AND INDEMNITY.**
 - (a) For the purposes of this Purchase Order a "Default Event" shall be one or more of the following:
 - (i) any default or breach by Seller under this Purchase Order including a failure to deliver the goods;
 - (ii) Seller becomes insolvent, is adjudicated bankrupt, or otherwise unable to pay its debts as they fall due;
 - (iii) Seller ceases or threatens to cease to carry on its business;
 - (iv) a receiver, liquidator, official assignee, administrator or statutory manager of Seller or the Seller's assets is appointed;
 - (v) Seller enters into any composition or arrangement with its creditors;
 - (vi) Seller fails to pay any judgment of any court which is not stayed within five working days of the judgment;
 - (vii) a change in the effective control and/or management of Seller; or
 - (viii) any other event which in the sole discretion of Buyer gives rise to concern as to the timely delivery of the goods.
 - (b) If a Default Event occurs, Buyer, without prejudice to any other rights and remedies it has herein, at law or in equity may, at any time thereafter, suspend or terminate this Purchase Order, and payment for the any goods not delivered and any money owing by Seller to Buyer shall immediately become due and payable.
 - (c) Any suspension of this Purchase Order by Buyer shall not prevent Buyer from terminating this Purchase Order during the period of suspension.
 - (d) Buyer will not be liable to Seller for any loss or damage Seller suffers because Buyer exercises any rights, powers or remedies after the occurrence of a Default Event, including under this clause 13.
 - (e) All costs, claims, proceedings, damages and expenses of or incurred by Buyer as a result of any such action contemplated by this clause 13 together with transportation, storage charges and legal costs (as between solicitor and own client) shall be payable by Seller upon demand.
 - (f) Buyer is given and may exercise all or any of the rights and remedies referred to herein without prejudice to any other rights and remedies that may be available to it, and no failure or neglect to act or pursue any right or remedy available to Buyer in any way prejudice its right to exercise that or any right or remedy.
 - (g) Notwithstanding the passing of time since the Default Event, Buyer can invoke the provisions of this clause 13 at any time.
14. **SUBCONTRACTING.** No subcontracting shall be made by the Seller with any other party for furnishing any of the completed or substantially completed articles, spare parts, or work herein contracted for, without the prior written approval of the Buyer.

15. **PATENTS, ROYALTIES AND ENCUMBRANCES.** All goods and services supplied must be free from liability of royalties, infringement of intellectual property rights and mechanic's liens or other encumbrances, and Seller hereby waives any right it or its subcontractor may have now or in the future to any mechanic's lien or other encumbrance with respect to the goods and services supplied hereunder. Seller warrants that the goods specified in this Purchase Order and their sale or use alone, or in combination according to Seller's specifications or recommendations, if any, will not infringe any domestic or foreign patents, copyrights or marks. Seller agrees to indemnify and hold harmless Buyer and anyone selling or using any of Buyer's products against all judgments, decrees, costs and expenses resulting from any alleged infringement as aforesaid, and Seller further agrees that, upon request of Buyer and at Seller's own expense, Seller will defend or assist in the defense of any of Buyer's products by reason of any such alleged infringement or obtain a license to obtain use of same on terms acceptable to Buyer.
16. **LICENSE.** The Seller, as part consideration for this Purchase Order and without further cost to Buyer, hereby grants and agrees to grant to Buyer an irrevocable, non-exclusive, royalty-free right and license to use, sell, manufacture and cause to be manufactured products embodying any and all inventions and discoveries made, conceived or actually reduced to practice in connection with the performance of this Purchase Order, and Seller hereby grants to Buyer a license to repair, rebuild or relocate and have repaired, rebuilt or relocated the goods, purchased by Buyer under this Purchase Order.
17. **BUYER'S PROTECTION IN CONNECTION WITH WORK DONE AT ITS OR A CUSTOMER'S PLANT.** If this Purchase Order provides for the Seller to render services, including without limitation delivery services, temporary labour, and subcontractor work, whether performed at Buyer's plant or the plant of a customer of Buyer or otherwise, Seller agrees that such services are to be rendered by Seller as an independent contract; and that Seller will indemnify and save harmless Buyer or such customer as the case may be, its officers, directors, shareholders, employees and agents, from any and all liability and expense (including legal fees and other litigation or settlement expense) with respect to any and all claims for bodily injury or death or property loss or damage arising out of or attributable to the faulty performance of this Purchase Order by Seller, its employees, agents or contractors. In the event Buyer's machinery and/or equipment or machinery and/or equipment of any such customer of Buyer is used by Seller in the performance of the work called for by this Purchase Order, such machinery and/or equipment shall be considered as performance of the work called for by this Purchase Order, such machinery and/or equipment shall be considered as being under sole custody and control of the Seller during the period of such use by Seller, and should any person or persons in the employ of Buyer or any such customer be used to operate said machinery and/or equipment during the period of such use, such person or persons shall be deemed during such period of operation to be an employee, or employees of Seller. Upon the request of Buyer or such customer, Seller shall furnish Buyer or such customer at Seller's expense such fidelity and performance bonds as Buyer or such customer may reasonably specify, evidence that Seller has adequate public liability and property damage insurance in amounts and with companies acceptable to Buyer or such customer and evidence that Seller has made adequate provisions for satisfying applicable employment or labour laws or regulations of any jurisdiction lawfully requiring same.
18. **COMPLIANCE WITH LAWS.** The Seller warrants that no law, rule, regulation or ordinance of all and any country in which Seller operates or has its goods or services available for purchase or any other government agency has been violated in the manufacture or sale of the items or in the performance of services covered by this order and will indemnify and hold the Buyer harmless from loss, cost or damages as a result of any such violation. Seller must comply with the requirements of the United Kingdom Bribery Act 2010 (the "Act") and shall not engage in any activity, practice or conduct which would constitute an offence under sections 1, 2, or 6 of the Act if such activity, practice or conduct had been carried out in the United Kingdom. Additionally, Seller shall comply, and shall ensure compliance of any party with which it subcontracts complies, with the requirements of the United Kingdom Modern Slavery Act (2015), including ensuring that all forms of forced labour are eliminated from its business.
19. **SAFETY AND HEALTH REGULATIONS.** Seller represents and certifies to Buyer that any and all services performed and any goods delivered under this Purchase Order shall comply with all requirements of any applicable health or safety statute or regulation of any government or regulatory body having jurisdiction in the location from or to which such items are to be shipped or at which such work is to be performed pursuant to this Purchase Order. Seller agrees to indemnify and hold harmless Buyer against any claims, losses, damages, fines, penalties, costs and expenses assessed against or incurred by Buyer as a result of Seller's failure to comply with such statutes or regulations, and with all rules, standards, or orders issued thereunder, and for the failure of the goods or services furnished under this Purchase Order to so comply.
20. **ETHICS.** The Seller warrants that its directors, employees, agents and other representatives have not and will not, directly or indirectly, offer, promise, give, accept or agree to receive a bribe, corrupt payment or any article of financial value whether for the benefit of any public official, Buyer, its employees and agents or any other person. Seller will immediately report to Buyer any actual or attempted breach of this clause by an employee or agent of Buyer and any such action of acceptance of any such solicitation is a material breach of every contract between Buyer and Seller. Seller shall act in a manner that ensures i) all forms of illegal, forced or compulsory labour, slavery and servitude are eliminated; ii) no individual is induced through force, threats, or deception to provide services or benefits of any kind to another or to enable another to acquire benefits of any kind; and iii) no individuals or groups are involved in the Trafficking of humans. "Trafficking" means recruiting, transporting, transferring, harbouring, receiving, transferring or exchanging control, or otherwise arranging or facilitating travel of any individual that is travelling with a view to being exploited through any type of forced or compulsory labour or slavery or servitude.
21. **NON-DISCLOSURE OF CONFIDENTIAL MATTER.** Materials purchased hereunder with Buyer's specifications or drawings shall not be quoted for sale to others without Buyer's prior written authorisation. Such specifications, drawings, samples or any other data furnished by the Buyer or any other information gained by Seller in connection with this Purchase Order shall be treated as confidential information by Seller, shall remain Buyer's property, and shall be returned to it on request.
22. **ASSIGNMENT.** No right or obligation under this Purchase Order, including the right to receive moneys due and to become due hereunder, shall be assigned by Seller, the effect of which alters or compromises Buyer's rights to assert an offset claim against assignee, without the prior written consent of Buyer, and any purported assignment without such consent shall be void.
23. **TOOLING.** Unless otherwise agreed to in writing, all materials, drawings, tools, dies, jigs, gauges, fixtures, patterns, molds, testing apparatus, machinery and equipment, together with all other manufacturing aids (**Tooling**) used in the manufacture of the articles, materials, supplies, facilities or services ordered hereunder shall be furnished by and at the expense of the Seller. In the event any Tooling (including Tooling, if any, purchased hereunder) is furnished by Buyer at its expense or is furnished by Seller and the cost thereof paid by Buyer, such Tooling shall be and remain Buyer's sole property and for Buyer's sole use and shall be subject to removal at any time at the option of the Buyer. Seller agrees, at its expense, to maintain in commercially usable condition and in good order and repair, appropriately identify mark where necessary, inventory, preserve and not to encumber, lien or pledge and to store all Buyer owned items of Tooling referred to in this paragraph 23 for such period of time after performance or termination of this Purchase Order as may be mutually agreed upon by Buyer and Seller. Any and all items of Tooling which are Buyer's sole property shall at any reasonable time be subject to inspection and examination by Buyer. Seller shall not substitute any property for Buyer's property and shall not use said property except in filling Buyer's purchase orders. Such property, while in Seller's custody and control, shall be held at Seller's risk, and shall be kept insured by Seller at Seller's expense in an amount equal to the replacement cost with loss payable to the Buyer, and shall be subject to removal at Buyer's written request, in which event Seller shall properly prepare such property for shipment and shall deliver the same to Buyer in accordance with

the shipping instructions in this Purchase Order or as otherwise agreed by the parties in the same condition as originally received by Seller, reasonable wear and tear excepted.

24. **NOTICE OF LABOUR DISPUTES.** Whenever an actual or potential labour dispute is delaying or threatens to delay the timely performance of this order, Seller will immediately notify the Buyer of such dispute and furnish all relevant details. Seller will include a provision identical to the above in each sub-contract (as applicable) hereunder and immediately upon receipt of any such notice pass it on to the Buyer.
25. **NOTICES.**
- (a) For the purposes of this clause 25, a Business Day shall mean a day (other than a Saturday, Sunday or public holiday) when banks in Auckland (NZ) are open for business.
 - (b) Any notice required to be in writing can be given by way of personal delivery, post, facsimile or email, and will be deemed to be received unless the contrary is proven:
 - (i) in the case of personal delivery, at the time of delivery;
 - (ii) in the case of a letter where the country of origin and the country of destination are the same, on the third Business Day after posting the letter by pre-paid mail;
 - (iii) in the case of a letter where the country of origin and the country of destination are different, on the tenth Business Day after posting the letter by pre-paid mail;
 - (iv) in the case of a facsimile, at the time of successful transmission; and
 - (v) in the case of an email, at the time it is sent.
 - (c) However, despite the foregoing, if receipt is after 5pm on a Business Day or any time on a non-Business Day, then it is deemed to have been received at 9am on the next Business Day.
26. **GOVERNING LAW AND JURISDICTION.** The construction, validity and performance of this Purchase Order shall be governed by the law of New Zealand and, without prejudice to the right of the Buyer to take action against the Seller in any other court of competent jurisdiction, any claim or dispute arising from this Purchase Order shall be subject to the exclusive jurisdiction of and be determined by the courts of New Zealand.

Agreed and signed by a duly authorised representative of Seller:

Signature:Date:.....

For and on behalf of (Name of Seller):